

GMA rival, Adonis Simpaio, gets award for 'courage'

Pacquiao: Mayweather scared of losing

Blogger faces libel charge filed by NBI

Obama admits 'mistake' after Republican win

Erap says thanks at Mass; bishop frowns on rerun

By **Joanne L. Andrada**
and **Glenn Pascaguan**

AFTER A SLEEPLESS NIGHT, DEPOSED President Joseph Estrada offered a thanksgiving Mass yesterday and announced a rejuvenated campaign for his reelection to the highest post of the land.

"I could not sleep last night. Sobering news to (I was too happy)," Estrada said as he walked in the aisle of the St. John Parish church in Marikina, Tondo, several minutes late for the scheduled 10 a.m. Mass, amid chants of "Erap."

INQUIRER

GMA going out with a big bang of ads on ads

By **Christian K. Esguerra**

THE BROADCASTING industry is not about to go with a whimper. The Philippine Information Agency (PIA) is cooking up an aggressive

GMA.COM/PIA

PHILIPPINE DAILY INQUIRER

BALANCED NEWS, FEARLESS VIEWS

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44

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Ivler pistol same gun in Ebarle slay



COUNTY HUNTER Police Undersecretary Renato Ebarle Sr. (right) and NBI Director Nestor Martinez hand off the P-41 bounty to a hooded informant whose tip led to the arrest of fugitive Jason Ivler. **Marlene Aguilar** claims the informant was her boyfriend for two years named Mark Mason. (INQUIRER)

NBI: It was the murder weapon

By **Joanne L. Andrada**
and **Nancy C. Canajal**

THE PISTOL FOUND on captured fugitive Jason Ivler on Monday was the same gun used in the Nov. 18 road rage killing of a Malabanan official's son, the National Bureau of Investigation said yesterday.

"It was the murder weapon," Angelito Magno, the chief of the NBI Special Action Unit, told the Inquirer.

According to Magno, a slug recovered from the vehicle of the slain son and teammate of Undersecretary Renato Ebarle Sr. matched one bullet fired from the .45 cal. pistol (serial number M151162) seized from Ivler.

Magno said a slug and an empty shell found in the house of Ivler's mother in Blue Ridge, Quezon City, where the fugitive was arrested, by NBI agents during a raid on Monday also matched the slug recovered from the Ebarle vehicle.

The pistol and an M-16 rifle seized from Ivler—both equipped with silencers—are evidenced, Magno said, in a press conference at the NBI.

At the same press conference, a tiny-eyed Ivler Jr. handed a marked identification

Freddie says he told sis to surrender 'Anak'

By **Psycholo Concepcion**
Enrancement

COULD JASON IVLER BE AN example of the students, say-went, son that his uncle, singer-songwriter Freddie Aguilar, portrayed in the classic, worldwide hit song "Anak?"

Aguilar, elder brother of Ivler's mother Marlene Aguilar, is full of remorse at the violent turn of events that, he said, should not have happened.

"I advised my sister Marlene

early on that if indeed Jason is innocent of the crime, he is being accused of, then we should turn him in," Aguilar told the Inquirer by phone yesterday.

"I was volunteered to go in touch with friends in the media and personally accompany Jason to his brother," he said.

Aguilar said he had no idea where Ivler was at the height of the manhunt, and presumed that his sister would know.

"But she said she loved

She 'displays exemplary, unconditional love' but ...

By **Nikola Dizon**

MARLENE AGUILAR MAY take a thousand bullets for her son, as she has declared, but psychologists say a mother should also find a way for her child to take responsibility for his actions.

An objective view of Aguilar's actions would show that "to some degree, her actions were an exemplary, unconditional display of unconditional love," according to Randy Dellosa, a clinical psychologist and psychiatrist.

INQUIRER

Haiti heartbreaker: 4th Pinoy death



GOING TOO SOON Air Force Sgt. Jovine Arana (left) and Mary Petty Officer Pearly Peralta, both UN peacekeepers, were found dead under the rubble of Christopher Hotel, the UN headquarters in Haiti. They were both working on the second floor. (INQUIRER)

By **Jocelyn R. Uy**

LIKE HER HELPING counterparts who died in the quake that smashed Haiti, Philippine Air Force Sgt. Jovine Arana never called it a day until her boss had left the United Nations building in Port-au-Prince, where she worked as a clerk.

Arana was helping to her work routine when the killer quake rattled across Haiti just 2 p.m. on Jan. 12, demolishing Christopher Hotel, where many troops found her missing Wednesday afternoon, Armed Forces spokesperson Lt. Col. Romeo Sison said. It took reporters yesterday.

A peacekeeper of the UN Stabilization Mission based at the hotel, Arana was the fourth Filipino to have died in the 7.0

MAR 10

11-yr-old girl dug out alive after 8 days in ruins

PORTLAND, ORE.—A 11-year-old girl dug out alive after 8 days in ruins, a rescuer said. The girl, who was found in the rubble of a house that collapsed on Jan. 12, was found alive and well after 8 days of rescue efforts.

"She is truly blessed by the gods," a rescuer working at a

field hospital said Wednesday as an 11-year-old girl—without food for more than a week—came back to life after neighbors dug her from the wreck of her home.

"It's a truly amazing, she came back to life," the rescuer, Dominique Jean, said.

The mother of the crushed

also pulled a tiny infant and several other victims, including children, from the ruins of the flattened Caribbean nation.

But a powerful new earthquake sent thousands of two-month survivors running through the streets in terror and experts said it may have deep-

INQUIRER



HAIL, FAREWELL

Outgoing US Ambassador Krisie Ramsey receives the oath of the Order of Sikatuna with the rank of Data that is conferred on her during a farewell call on President Macapagal-Arroyo at the Music Room in Malacañang on Thursday. (See story on Page A4.)

INQUIRER



RP general named commander of UN force in Golan Heights

By **Cynthia B. Balasa**

A FILIPINO THREE-STAR GENERAL WILL assume command next month of the 1,500-strong UN peacekeeping force in the Golan Heights, a contentious region in the Middle East which for decades has remained a highly contested territory in

the Arab-Israeli conflict.

Pacing reporters yesterday, Maj. Gen. Natalio B. Canjara, 51, said Filipino troops already stationed in the area have seen the confidence of foreign commanders for their "competence" towards the local population.

Canjara was formally appointed on Mon-

day by UN Secretary General Ban Ki-moon as force commander and head of mission for the United Nations Disengagement Observer Force (UNDOF), in what was once the battleground of the 1967 Six-Day War between Israel and Syria.

The unit is composed of troops from Ara-

bia, Canada, Croatia, India, Japan and the Philippines, and includes 75 military observers, 30 international staff members, and 105 local civilians.

"It's proud of the Philippines contingent and at the same time the current commander is very much impressed by the performance of the Filipino soldiers who are there."

INQUIRER

Mistahs join call for Ibrado extension

By Jocelyn B. Uy

SOME OF THE ARMED FORCES OF THE Philippines chief "mistahs" (commanders) in the Philippine Military Academy are backing calls to extend his term until after the crucial May elections.

Retired police general Leopoldo

Barredo, president of the AFP (Armed Forces of the Philippines) Association, said that the nation can be assured of a strong and peaceful election, which dual positions in the country's stability.

While the date assigned the right of the administration to appoint the next military chief, it was more con-

vinced than extending the term of Ibrado, who is set to retire on March 30, would be a more proper move as "elections require the support and loyalty of the leadership," said Barredo.

No president of the AFP class, it is very important to see the date to support to see outside who are in the hole of the national service," he said during a press

conference yesterday in Baguio City.

He added that he and his classmates were aware of the "subliminal responsibility that our mistahs carry especially in this election."

Various groups and sectors have supported appeals for Ibrado's term extension amid fears of a repeat of the "Mistahs' scandal."



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Masbate placed under special police watch

By Market Rates

MASBATE CITY—THE PHILIPPINE National Police recently created a task force to oversee the security operations in the province in anticipation of a highly contested local election in May.

The PNP Chief, General Constancio M. Alarcon, also placed the entire province under "special police watch," citing past incidents of election-related violence involving tribal and political clans.

Five of the 21 towns in Masbate had been classified by the PNP Division Office for intelligence as election "hot spots."

Rhos, Espinosa, Seashores

Listed as among the country's poorest provinces, Masbate has witnessed the long-standing feud between the Rhos, Espinosa and Seashores over the control of the provincial government.

"Violence is one of the deadliest and most dangerous places during elections in local provinces are being experienced," Alarcon said.

However, who received the Joint Security Council Order (JSCC) to Camp Aguinaldo Service Area, director of Chief Supt. Province Police to level "Special Task Force Masbate."

Apart from the 34 personnel of the Rhos police office, he said the force would be primarily composed of 230 specially trained constabulary of the PNP Special Action Force.

"Masbate has always been of particular concern considering the number of election-related violence that happened here in the past 20 years," he said regarding other the JSCC meeting.

Alarcon directed Pinal, who also leads the Division for Integrated Police Operations in Southern Luzon, to coordinate all security plans to ensure to have identical police areas in Masbate.

Reshuffle of police chiefs

To avoid the PNP was still validating the existence of eight more private armies allegedly being maintained by politicians for the province.

To prevent elected officials from using the local police to their campaign, the PNP chief ordered a reshuffle of police chiefs in the province.

Additional mobile checkpoints will be set up across the province to continue to enforce law enforcement functions, he said.

"In Masbate, there is a strong presence in the province of Masbate... in break the cycle of election violence, intimidation and political killings in the province," Alarcon said.

The provincial security director in the province is expected to be the New People's Army (NPA), according to the top Supt. Assistant Chief, chief of the PNP Intelligence Research Center.

Quoting intelligence reports, Alarcon said the Commission for the Philippines (COP) will try to influence political structures in Masbate in the coming elections by supporting a "to-

ward candidates."

"The COPRA will do anything to advance their own agenda," he said in the JSCC meeting.

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GMA going out with a big bang of ads upon ads

From page 10:

two campaigns denoting her so-called accomplishments in her final months in office.

It will be a follow-up to the early two-page newspaper advertisements that the government officials said to come up with last week.

"Additional ads are still being prepared. (They're) part of a plan to protect the accomplishments of the Arroyo administration," said her spokesman "Roderic" Lim, who said the government would be in charge of the ads.

Lim said the government would be in charge of the ads. The President's accomplishments in areas such as the economy, business growth, infrastructure and social services. This is meant "to stimulate the country to greater growth in the near few months," he said.

Self-filling prophecy

"That's a phenomenon called the 'self-filling prophecy,'" he said. "If we say we're doomed, then we'll be doomed. But if we say that we can do it... then we will do it, regardless of the odds that will happen in the final few months."

Last week's ads raised eyebrows, partly because of their timing and content.

Titled "GMA: Your News, Your Nation," the ads detailed the points of the Arroyo administration since 2001, covering the economic social development, infrastructure, peace and order, job generation, agriculture, energy and environment, and digital infrastructure.

But the ads also criticized the state of the economy, the administration's standards.

"Today's reality is that. Thank you for pointing that out. We ask our readers to share their own opinions," said Lim. He said the ads were not meant to be negative.

Budget for ads

He advised the readers to ask the PNA about the budget for the ads, but Lim said the budget was not disclosed.

Lim said the fund came from his agency's maintenance and other operating expenses. "There is no charge for that," he said.

"If you noticed, it was not a political ad, but an informative ad," he said.

"The next effort... is to show all the citizens that the Philippines is a work while others in our time and we can see our own and future as negative news would have to follow. I think that these

ing the accomplishments in some of ways. This is how we're to do it."

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Cannes Lions announce 2010 Cyber, Design and Direct Jury Presidents



2009 Consultant

Jeff Benjamin joined Group Porter + Boguski at the end of 2003. As VP/President, Creative Director, Jeff works on brands such as Burger King, McDonald's, Domino's, Pizza, Coca-Cola, and Dunkin' Donuts. Jeff is also a Partner of C&G Partners, a leading America's most comprehensive agency of integrated brand and corporate identity programs. This work for a broad spectrum of international and national clients includes identity systems for H&M, Mark, Time Warner cable, Telemundo, Voice of America, United Nations of Art, National Park of New York Harbor, GMA & Co., Galeries Lafayette, Conrail Harris and Morgan Stanley Smith Barney years.

Photo Rodriguez, CEO of Shutterstock, set up the independent group of agencies in

2004. Prior to that, he started his career at 18 years in Argentina before moving to Spain where he headed the Communications Group Communications and CP Promoting, most part in setting up Phoenix Worldwide and was a member of the BBDO Board of Directors.

20th Cannes Lions International Advertising Festival, 20-26 June 2010, Cannes, France

The International Advertising Festival - Cannes Lions - is the world's largest celebration of creativity in communications. For further information and to register to attend the Festival, please go to www.canneslions.com. The Philippine Daily Inquirer is the Official Country Representative of the Cannes Lions Festival. It may also direct your queries through our Corporate Affairs office at (632) 887-8888 local 238.



Photo Rodriguez

hapee
para sa lahat

*Ngipin Alagaan, Pa
Maqanda mor

[illegible]

Answer:



10

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan



Dr. [Name]



Dr. [Name]

Dr. [Name]



Dr. [Name]

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan



Magkain Pahalagahan ng Ngiti, Yaman ng Bayan

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan

Magkain Pahalagahan ng Ngiti, Yaman ng Bayan

PDA and Lamayan partner for 4th National Dental Health Month

The Philippine Dental Association (PDA) and Lamayan have joined forces to promote dental health during the 4th National Dental Health Month (NDHM) from March 1 to March 31, 2014. The PDA and Lamayan have launched a series of activities, including seminars, workshops, and campaigns, to raise awareness about the importance of dental health and to encourage people to visit their dentists for regular check-ups and treatments.

The PDA and Lamayan have also launched a series of campaigns, including the "Magkain Pahalagahan ng Ngiti, Yaman ng Bayan" campaign, which aims to promote the benefits of good oral hygiene and to encourage people to visit their dentists for regular check-ups and treatments. The PDA and Lamayan have also launched a series of seminars and workshops, which aim to provide dental professionals with the latest information and techniques in dental practice.

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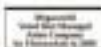
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For Filipinos, shopping is the best reward

By Daniel L. Gutierrez

MORE FILIPINOS SEE shopping as reward for their hard work than their peers around the region, according to a study released recently by marketing consultants from Grey Group Asia Pacific.

At the same time, however, Filipinos are the most value-conscious shoppers, always at the lookout for bargains that give them more bang for their buck, the same study found.

Dubbed "Up in Asia," the study looks at the hopes and dreams of people in 18 countries across the Asia-Pacific region and is a proprietary initiative of Grey Group.

According to the Grey Group's findings, Filipinos ranked the highest in terms of the number of shoppers being "person-to-person" compared to other countries.

In fact, roughly 61 percent of the local market were labeled as value seekers, but topped by 26 percent of the local market who considered themselves "new brand buyers," and 22 percent who were "branders' buyers."



Illustration by [unintelligible]

Only 10 percent of Filipinos classified themselves as "brand seekers" buyers while 9 percent said they were "branders' buyers."

In contrast, the opposite end of the spectrum showed that only 3 percent of Japanese shoppers considered themselves value seekers, while an overwhelming 90 percent of the Japanese market was tagged as individual buyers.

The study also showed another unique trait of the Philippine market—the Filipino buyers, more than most of their peers, that it is necessary for retailers to seek to contribute to the family's income.

The Up in Asia survey showed that 90 percent of Filipinos either "are strongly agree" or "somewhat agree" that retailers should work to help support the family's income. This sentiment is the opposite trend in Vietnam which has a similar socioeconomic makeup as the Philippines.

Other key findings of the study include the fact that Asian retailers optimize around the lower-middle growing urban markets. Asians are concerned about household finance and saving money for their future, while five distinct segments have been identified across the region: mothers as "child family officers" face new challenges and conflicts with their multiplicity of roles, and their own participation shopping behavior acts as a result of the occasion.

For the study, the Grey Group also considered an in-depth retail ethnographic probe, which it believes has proven to be the most effective shopping behavior in driving

SMALL BIZ BITES

BY KAT SALES



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| myDSL 300 Mbps | ₱1,800 | up to 10 Mbps | 100 Mbps | 1.00 Mbps |
| myDSL 400 Mbps | ₱2,100 | up to 10 Mbps | 100 Mbps | 1.00 Mbps |
| myDSL 500 Mbps | ₱2,400 | up to 10 Mbps | 100 Mbps | 1.00 Mbps |
| myDSL 600 Mbps | ₱2,700 | up to 10 Mbps | 100 Mbps | 1.00 Mbps |



retailers and channels.

Now in its fourth year, Up in Asia has interviewed over 30,000 people from Australia, Bangladesh, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, New Zealand, the Philippines, Singapore, Sri Lanka, Taiwan, Thailand and Vietnam.

"The accelerating age that we live in accelerates the pace of people and brands. People in Asia are looking for brands, deeper emotions and psychological benefits to their lives," Grey Group Asia Pacific's chair and CEO Neville Singh said. "Marketers should respond to this by taking a

close look at what customers people as well as what they want from their lives in the future to create innovative, distinct and impactful messages."

More than ever before, marketers need to understand people's evolving attitudes and behaviors to get ready for new opportunities when the market evolves," he added. "Grey Group's Up in Asia study is built on the notion that listening to and building emotional bonds with consumers will enable business owners to differentiate their brands in this Asian economy."



Turning on Filipinos to hard drinks

By Tina Arce-Deloso

THE HIGH IMPORT TAXES that the government puts on spirits may make foreign whiskey gin, vodka, tequila and bourbon quite expensive, but this has not stopped Filipino young and old from knocking back a shot or two of their favorite imported alcoholic drinks.

This Philippines has thus emerged as the largest market for imported spirits in South-east Asia of Chicago-based Beam Global Spirits and Wine, the South Korean company in the world and the leading imported spirit in the Philippines.

Jay Mundaca, president and general manager of local subsidiary Beam Global Philippines Inc., attributes this performance primarily to the strength of Pinandera, Spanish liquor importers.

Pinandera or "Panda" in Spanish has been in the Philippines since 1962 and has grown to a leading local brand in the country making it the flagship of



Beam's consumer spirit portfolio.

Pinandera—which comes in 500s (one year), Gold Reserve (three year), Signature (three year) and Exclusive (five year)—is as successful in the Filipino drinking psyche that it accounts for six of 10 bottles of locally sold in the Philippines.

"The other market in Asia that heavily as much as the Philippines, Malaysia and Singapore like whiskey, while those in In-

donesia prefer cognac," Mundaca explains.

Beam's challenge, therefore, is to make that local loyalty as broad as possible to other brands in categories other than Spanish brands, such as Jim Beam and Blended Malt Scotch Whisky, Cointreau Cognac, Russian Standard Premium Vodka, The House of Commons London, Manzanilla, the second leading hard whiskey brand in the world, Bacardi

and Galliano liqueur.

"We are very proud of Pinandera and what we are now in the market to be and maintain it that way, we have Pinandera, but that we also have other brands that they may want to try," Mundaca tells the INQUIRER.

Beam's expansion is quickly changing the way drinkers, those aged 20-29 years old, because they are

more likely to experiment or widen their palate to include other types of alcoholic drinks, and not just beer or brands.

And to reach them, Beam turned to social media.

In 2009, for example, Beam sponsored an extensive brand search to increase the youth's recall of Beam brands. It also went around bars and restaurants and launched a "Ginger Legend Challenge," the winner of which

got a free shot of Jim Beam. Subsequent, winning entries. The top 10 of popular entries were also given away in various ways.

These and other promotions have helped increase Beam's share of the local market.

Beam implemented similar campaigns for the other spirits, such as the Russian Standard Vodka and stepped up efforts to forge closer ties with the distributors that carry Beam's different brands.

"We decided to have a more focused approach in marketing because we have a select group of customers for our brand. Pinandera has a very general following," explains Mundaca.

It has been involved in marketing campaigns in 2009 despite the economic crisis because the company believes that selling back during a downturn is one of the smart things companies can do. Their focus was sales, sales, sales, and they always do—they will be left by the wayside.

And Beam Philippines, which is proud to have the biggest market for Pinandera in the world, has no intention of giving them.

Online farm lets one count chicks when they hatch

By Jeffery M. Tapan
Inquirer Staff Writer

DAVOS CITY—WELLS BOY BANQUETING, 42, is not familiar with the online real-time simulation game FarmVista, but he now imagines himself tending to his computer while on a break from a tiring shift—part of a virtual career not uncommon in the heart of Asia—and managing an actual farm in the Philippines.

Banqueting, a resident of General Santos City, has just bought a real-life career-simulating PC game that serves as his investment in the Virtual Reality Farming Program.

The program promises him a secure investment. And he need not be shrewd to learn to experience the business, all he has to do is log on and raise a male, which will allow him to control another world—the poultry farm in the Philippines all equipped with chickens.

Banqueting then can monitor the growth of his virtual farm and follow updates on the farm from the website.

This is his first investment after 18 long years of working overseas. He said that over the past years, all he and his family would do was to "sit in front of a computer, if I could to have a wage manual (job) then to make a profit from chickens."

On a Tuesday morning, Banqueting and



Virtual
Poultry
Farming
Program
attracts
OFWs

his two brothers went to the Merry Hotel here to control their farms in an investment being spearheaded by Melville Agri-World's Corp. (MAWAC) and San Miguel Foods Inc. (SMFI), with the help of government agencies and business training tools.

President Marangal Arcego took on board to recruit the Banqueting and other overseas Filipino workers (OFWs) as investors for investing in the online farming program.

Career choice

That event marked the formal launch of the program, along with the San Miguel Integrated Development Program.

Mr. Arcego awarded certificates for the FarmVista training for 20 young leaders. Also, those who were part of the Training Intervention for Competitiveness in Farming Initiative (TICFI) program and San Miguel Integrated Development Program awarded their certificates from the President.

Mr. Arcego did not give a speech during the program launch, but engaged the audience in a little chat. He was also talking to Banqueting, he asked the investor of OFW investments to \$17 billion this year from \$1 billion when he started office in 2001.

"The reason is that, not only are OFWs sending money for the advances of their families in the Philippines, but also for themselves," he said, adding that OFWs go out of the country "not as a necessity but as a career choice."

There are at least 8 million Filipinos working in different parts of the world.

Banqueting's brother, Banqueting, 42, a civil engineer working in Taipei, Taipei, brought some confidence in the farm program. The Banqueting applied for creditable preferred shares that would ensure them a 7 percent dividend from their investments, so money from the program would stay.

"I have seen one of the country that investing on something seems to be a little risk and scary," Arcego said the investor. "We all know that the success of an investment depends on the personal investment of the investor. For an overseas worker like me, it would obviously be impossible for me to manage any business in the country. The farming [program] solves this problem."

Seeing everything

It is well for investors that they are able to monitor how the business is progressing if they are not in the country and the other Banqueting.

"It is well for investors that they are able to see everything," he said. The program also states that the online poultry farm "will be managed by members of the Overseas Workers Welfare Administration who have decided to become investors."

Banqueting, also a co-owner, will manage the business of the company. Another co-owner, "San Miguel (SMFI) Agri-World Inc. (SMWI), has been incorporated as part of the program to operate poultry farms across the country and to generate the history of the poultry operations."

The SMWI said it is to market and distribute poultry products. Melville has been a longtime partner of SMFI in various local and global.

Passive partners

Other partners are the Department of Trade and Industry, the Development Bank of the Philippines and the Land Bank of the Philippines.

The SMWI said it is to market and distribute poultry products. Melville has been a longtime partner of SMFI in various local and global.

"They are passive investors that they are not involved in the business of their money. They are investors, so we will make sure of them. They are also guaranteed of a 7 percent return from their investments," he said.

San explained that the Poultry Farming Program was designed to ensure more OFWs to invest in the Philippines.

"We had several money and they (OFWs) want to know what's happening to their investments. They want to know and be part of what's going on. Well, they can immediately see the business," he said, pointed again to Mr. Arcego's request.



ANOTHER SMFILL IN CEBU—Mr. Huan T. President of SM Prime Holdings, Inc. launched the stock in Cebu City Mayor Ramon Magsaysay during the formal signing of the deed of conditional sale to build another SM mall at the Southland Properties Cebu City. The Cebu City government was able to close a sale of a 26-hectare lot to SM Prime Holdings, Inc. for P2.7 billion. By turning over a check amounting to P400 million to Mayor Magsaysay to complete the development of P677 million. The first investors to rise will be a shopping mall with a gross floor area of 120,000 square meters similar to the SM Mall of Asia in Pasig City. Also were the photo are the members of the Cebu City Council and Mr. Ramon Magsaysay from left, VP of SM Prime Holdings, Inc.

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GOINGS-ON

Seminar on soap making set

The Indian Trained Skills Development Program will conduct a one-day seminar on soap making at the FTTC, tomorrow (Jan. 23), at the Department of Trade and Industry Building (FTTC) in Cebu, tomorrow, 10:00 AM to 4:00 PM. The seminar is free of charge. For more information, contact the FTTC at 031-231-1000 or 031-231-1001.

AYALA Land wins award

AYALA Land Inc. was recognized for excellence in a recent poll by The Asian Business Journal, a highly respected financial publication in Asia.

The Award, a nationwide publishing and research company specializing in publishing corporate and financial information in Asia, gave AYALA the Platinum Award for All Round Excellence in Financial Performance, Management, Corporate Governance, Social Responsibility, Environmental Responsibility

and Investor Relations.

The Award is an accolade in The Asian Business Journal, a highly respected financial publication in Asia.

"This award validates our efforts in upholding the highest standards in the areas of corporate governance, social responsibility, financial management, and stakeholder relations," said Lito A. Yano, Chairman and CEO of AYALA Land Inc.

AIM in The Economist's ranking

London-based publication The Economist released at the end of last year its eighth annual "Which MBA" ranking of global MBA programs in the world based on an evaluation of 43 leading business schools, which included the Asian Institute of Management (AIM).

AIM's inclusion in this year's ranking highlights the institute's standing in the global business education field.

There are 27 AIM institutions all over the world teaching business and management master's degrees, with 100 in Asia-Pacific.

AIM is one of only 12 from the region that made it in The Economist's ranking.

While AIM's inclusion in the top 100 into the list of the global ranking, AIM officials are pleased with the institute's standing in the ranking.

"AIM's positive role in strengthening the institute's status as a premier global business school and management in Asia," said AIM president Lito A. Yano.

MANG INASAL ALL SET FOR 100 NEW STORES THIS 2010

As part of the company goals for 2010, MANG INASAL is all set to open 100 new stores this year. Food lovers everywhere embrace MANG INASAL's upcoming store openings as it gets closer to their areas. MANG INASAL plans to put up branches strategically on every part of the Philippines as it gears up for 500 stores target by 2012.

Currently, there are 211 branches nationwide and now with over 8,000 employees system wide. MANG INASAL is doing its share in alleviating the unemployment burden of the country. The presence of every MANG INASAL in a certain area provides not only employment but also opportunities to community members.

Mang Inasal diners enjoy the Chicken Inasal accompanied by UNLIMITED RICE! Sult meats for budget conscious customers are also available for 48 pesos only. For more info, please visit www.manginasal.com



DISCREET How: Trade was among the participants of the business program event organized by Trade Properties Inc. in cooperation with the Manila City Hall. Trading point in the program was on the floor of the Manila City Hall and Trade Properties Inc.

Aussie firm gives new life to Expo Pilipino

By Tamaro Dreyer
Bureau Chief of Manila

CLARK FREEDOM—AN AUSTRALIAN FIRM has started operating the Expo Pilipino here as an exclusive center for foreign trade.

The entire decade of being the door for the Philippine trade has been closed in the past.

Bernie Runkel, president of the Clark Development Corp., said the Australian company has signed a lease for more than 10,000 square meters of the former park.

With the investment of a total of P3 billion, it was meant to showcase the commitment of Philippine independence in 1988.

However, the new owner the company on the site of the investment due to a new development plan for the area.

It is the Expo Pilipino, which has been using 13 hectares in the park since September 2007, will not be displaced by the new project.

The lease gives the Expo Pilipino an exclusive and gives complementary services to the CDO or at least the same to the park.

"We have used the government's tremendous expense," Runkel told the business, adding in the P3 billion area and more for security and maintenance.

The CDO is the exclusive manager of the 4,400 hectares Clark Freeport.

The trade fair gives the Australian its vision also helped shape the development of the Expo Pilipino, he said.

Cashing in on her own comfort food

Freemag 814

proportionally correct in 1990.

She found just what she needed as an Italian restaurant.

Buschman loves cooking and is also interested in business. When she returned in 1996, she started buying and selling some items from her home.

So a kitchen, Buschman started cooking pasta and salads at home which she delivered to customers, mostly friends.

The key and all business did not prosper for Buschman because she did not in the public market and started selling her food from a small stand in the street.

At that time, the stand delivering food to nearby hospitals and government offices.

Buschman decided to work alone again to save enough to improve her food stand.

When she returned in 2000, she put up a coffee shop while still serving the pasta she eventually became known by.

The coffee shop was to be a business. In 2001, she moved a small space near the main road and set up a small restaurant with 5 to 6 tables and a small kitchen.

Buschman initially wanted to focus on her catering business, but when she saw her special, customers came in dozens. Most of those who paid more than the others who had come to the food stand she had moved to her new location.

The restaurant has moved to a bigger place, which is now 200 square feet.

From making around P4,000 a day when the restaurant opened, sales have tripled and are now higher during the Christmas season.

and the Philippine's Day.

During last year's Valentine's Day for example, the establishment earned a net of around P10,000. On the following services cooked 18 kilos of spaghetti and 37 cups of lasagna and baked meatloaf for delivery.

Spaghetti House also delivers food to customers every day and accepts catering for up to 100 people.

Best spaghetti

The restaurant's recipe was all crucial for Buschman, using what she learned from working in an Italian restaurant in the US.

Among the restaurant's specialties are spaghetti (P40), lasagna and meatloaf, which cost P200 each (P110).

They also offer a variety of pasta, from tomato sauce, meat sauce and plant-based, and Italian food such as meat and meatloaf.

Buschman loves her restaurant and is committed to her business in improving the Filipino's taste.

"Many really come here for the spaghetti, even those who work at the place. Some customers even wait just to be able to eat here."

She says the food and service are also consistent in consistency, many of whom have become her friends.

Two permanent employees who have been working at the place for have requested to be hired and the spaghetti restaurant and it is a young professional and the owner's business.

And her spaghetti restaurant describes to be the best in the country, but she says the owner is loaded with meat, and she also uses the most expensive and best ingredients.

"It is my comfort food, [and] I perfected the recipe over time."



CARIBBEAN'S Spaghetti House has regular customers because for its consistency, quality and low prices.

SMALL BIZ BITES

By ART GALE



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What's missing in our annual corporate strategic planning?

Q—SINCE 2007, WE'VE BEEN AN enthusiastic follower of Jack Welch and his famous Strategic Planning process. After reading his book and a book about his internal planning style at GE, we've started his planning logic. In 2013, we started his internal planning logic. In 2013, we started his internal planning logic.



How are managers to achieve the people implementing the plan? Planning requires "deliberate" managers who give the plan "ownership" and "commitment" from the team's perspective.

Now, there's a lot you may have missed.

What you may have missed is that the Welch process is just as much, if not a lot more, than it is like to talk about what you need to do in implementing Welch's plan.

That's why the strategic process is not just a plan, it's a process.

In the first year when we "Welched" the annual strategic plan, we missed out on the big picture.

What you may have missed is that the Welch process is just as much, if not a lot more, than it is like to talk about what you need to do in implementing Welch's plan.

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on the lists court-to-the-top Open.

Debatable muth:

And, of course, the Italian agent of the crowd, Mario Sgarbi, who recently raked in a \$70-million single year deal with Nike, has just launched his very massive campaign, beyond which, the world was Tiffany & Co. in Poland. "I want to see if I can't do it," he says. "I want to see if I can't do it."

At least he'll be going home with some thing else if he doesn't win the first round.

What about No. 1 Roger Federer? Every thing is so magical for this year—his doing so with the same club for years in 2006. But why should Mr. Federer do something that already elegant and successful as it is?

And, again, since said Mr. Federer is not even the most looking like a guy, it's not a bad idea to look at the

How many, then, are the ones doing so? Federer's name is the only one. He has no one else to look at. He has no one else to look at. He has no one else to look at.

Can't he be the only one in the Open? Yes, he can. He can be the only one in the Open. He can be the only one in the Open. He can be the only one in the Open.

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Palawan fashion boosts resort wear

By Lary Limbo
Contributor

TWO NEW SEASONS HAVE been opened by the international fashion industry. Recent show and print collections, in addition to the fashion week events, have showcased the latest in resort wear.

Of all the new collections, Philippine is expected to push resort wear to the next adaptable and comfortable for our year-round holiday, not to mention.

Resort wear is a style piece meant to be worn near the sea in a laid-back manner. Tops are draped or belted, dresses are fitted, colorful and elegant. Colors are coral, coral or light pastel colors. Some are black, white, blue and black. Some are casual, some are formal.

But there are a lot of air-conditioned offices and shops back into the hot sun, it would help if we have lots of elegant, simple, practical and jackets we could easily wear off and on our tank tops, cardigans and button-ups.

Let me illustrate my point with two examples of resort wear.

At the book launch of "Palawan: Land of Blowing," given by the bookhouse and magazine Don Jodel Reyes, all the ladies looked like they were from Palawan. The ladies of Marikina were wearing all the resort fashion. They looked away yet cool.

Formal yet, not really resort. There was the mid-length (ML) wrap with the top, exclusively from the house of Palawan, a quite just, not quite pink, but it is a wrap-around top.

It was Reyes' daughter Jackie and Cristine Reyes, who were the best color choices in their entire, very small.

Stylist Reyes was in red, black, white and blue. Very easy to see. Even



ITSA NGAL Topina, wears between just and pink and an exclusive resort from Palawan, an exclusive fashion from Palawan.



Took Chik photo to show a long top. Together with her, she is a long top. Together with her, she is a long top.

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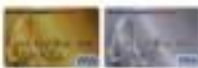
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300 and Gary Orosco, up the day's starry "worth all the wait." The bridegroom was inspired by a vintage Victorian Victorian that she had for the wedding.

Lavender and lace

Clara on cloud nine on her wedding day

By Rapunzel San Diego Jr.
Illustration by Rapunzel

DAYS BEFORE THE Big Day on Jan. 17, singer-actress Clara Orosco was crowding her Twitter account with rave-reviewed posts.

At last she unveiled what better than, like, lavender and lace in a classic, stylish button.

The result? "So central" — but also getting frustrated because of all



PHOTO: Rapunzel/Clara Orosco

the exposure for just one day? Still, last Sunday, Clara was the princess of pure bliss when she tied the knot with Gary Orosco, chief operating officer of Tape and API Entertainment, producer of "The Bachelor."

A few days before, she revealed about a downtown because they had planned a golden wedding in the Manila Polo Club.

"I was super stressed, I've always wanted a golden wedding. It's actually more practical because you don't have to spend up the money that

LAVENDER 11



MR. The Star, Helen Gaudin, Mr. Garcia and Helen Clara Orosco



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9:30 PM

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3:30 PM and 5:30 PM

JANUARY 24
11:30 AM and 1:30 PM
3:30 PM and 5:30 PM

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Sci. Group, Glow Fun!

Merry Go Round

Learn! Meet! Meet! Meet!

Sci. Group, Glow Fun!

Merry Go Round

Learn! Meet! Meet! Meet!

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- 2. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 3. ALVIN
- 4. COLD BOON
- 5. THE SPY NEXT DOOR
- 6. ALVIN
- 7. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 8. ALVIN
- 9. ALVIN
- 10. ALVIN

MANILA

- 1. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 2. SHREK THE THIRD
- 3. THE MAGNIFICENT OF DR. PARANASSUS
- 4. COLD BOON
- 5. THE SPY NEXT DOOR
- 6. ALVIN
- 7. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 8. ALVIN
- 9. ALVIN
- 10. ALVIN

NOVALICHES

- 1. ALVIN
- 2. THE MAGNIFICENT OF DR. PARANASSUS
- 3. THE MAGNIFICENT OF DR. PARANASSUS
- 4. THE SPY NEXT DOOR

SHOWING on January 27



ETA. ROSA

- 1. ALVIN
- 2. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 3. COLD BOON
- 4. THE SPY NEXT DOOR

MANILA

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- 2. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 3. COLD BOON
- 4. THE SPY NEXT DOOR

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- 1. ALVIN
- 2. ALVIN & THE CHIPMUNKS: THE SQUEAKING
- 3. COLD BOON
- 4. THE SPY NEXT DOOR

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Glaiza de Castro: Simple, practical

By **Marcel K. Cox**
 Photos by **Jim Guio/Parade**

VIVID! ACTRESS GLAIZA DE Castro, who was part of the now-defunct industry "intimacy to flowers," said her role as the scheming leader helped her to discover herself.

"Doing *Glaiza* pushed me outside of my comfort zone. I don't have a mean bone in my body, but *Glaiza* forced me to become a real person," Glaiza says.

While *Glaiza* has a penchant for expensive clothes and bags, Glaiza keeps things simple. "I'm a minimalist," said Glaiza, who will wear a simple dress to a party. "I don't buy things just to make people's attention, because they are not. I buy things that are useful."

Glaiza added, "I believe that clothes should reflect the person's personality. I don't wear something just because it's fashionable."

Dresses

These are from my designer friend like Maudie. I wear this gown when I go to the beach to a photo shoot for a magazine. I'm not sure if it's a good idea, but I like it. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea.

The formal dress up I wear for the most important things. I wear this gown when I go to the beach to a photo shoot for a magazine. I'm not sure if it's a good idea, but I like it. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea.

Accessories

I like to wear something that is simple. I like to wear something that is simple. I like to wear something that is simple. I like to wear something that is simple. I like to wear something that is simple. I like to wear something that is simple.

I used this brown and white formal dress to my first photo shoot for "intimacy to flowers." It's memorable because the dress had a big impact on the industry. It's a memorable dress. It's a memorable dress. It's a memorable dress. It's a memorable dress. It's a memorable dress.

Bags

I don't like to carry a bag. I don't like to carry a bag. I don't like to carry a bag. I don't like to carry a bag. I don't like to carry a bag. I don't like to carry a bag.



Glaiza de Castro wears that sexy necklace. Just like the other Living Stars!

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Memorabilia

My CD "Glaiza" is a very important thing to me. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea. I like it because it's a good idea.

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Gadgets

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THE STUFF—Glaiza de Castro has a very important thing to her: her teddy bear. It's a good idea. It's a good idea. It's a good idea. It's a good idea. It's a good idea. It's a good idea.



AMERICA'S BIGGEST STARS IN THE MOST-ANTICIPATED FILM FOR 2010

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THE IMAGINARIUM OF DOCTOR PARNASSUS



PELLOW TALK
 The personality: Glaiza de Castro has a very important thing to her: her teddy bear. It's a good idea. It's a good idea. It's a good idea. It's a good idea. It's a good idea. It's a good idea.

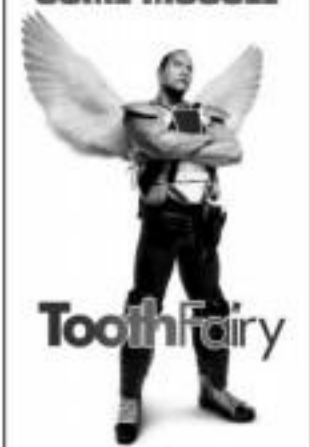
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